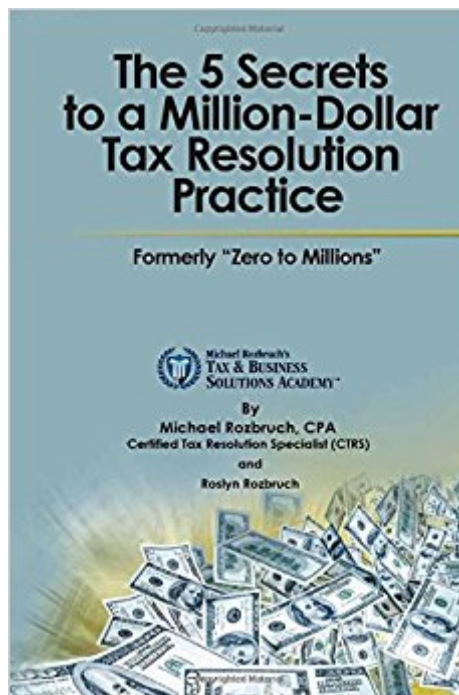The book was found

The 5 Secrets To A Million-Dollar Tax Resolution Practice: Formerly "Zero To Millions"

Synopsis

Michael Rozbruch, CPA, Certified Tax Resolution Specialist and founder of Michael Rozbruch's Tax & Business Solutions Academy, that coaches and helps practitioners build highly profitable IRS representation practices, has written this book and is sharing the 5 secrets he used to grow his practice from zero to over $22 million in 12 years. He tells you how to add 3 to 10 new tax resolution clients a month--with minimum expense to you; how to close 80%-90% of the prospects that come in through your various marketing channels and the Who, What, Where, When and How to Charge tax resolution clients effectively and in advance. Michael helped pioneer the tax resolution industry over 18 years ago.

Book Information

Paperback: 82 pages

Publisher: CreateSpace Independent Publishing Platform (October 11, 2016)

Language: English

ISBN-10: 1539333914

ISBN-13: 978-1539333913

Product Dimensions: 6 x 0.2 x 9 inches

Shipping Weight: 6.2 ounces (View shipping rates and policies)

Average Customer Review: Be the first to review this item

Best Sellers Rank: #1,182,879 in Books (See Top 100 in Books)   #145 inÃ Â Books > Business & Money > Taxation > Small Business   #349 inÃ Â Books > Business & Money > Accounting > Bookkeeping   #14919 inÃ Â Books > Business & Money > Skills

Customer Reviews

Michael Rozbruch, CPA, is a Certified Tax Resolution Specialist. He is a nationally recognized entrepreneur and the founder of Michael Rozbruch's Tax and Business Solutions Academy, a training and consulting services company that coaches and helps practitioners build highly profitable IRS representation practices through proven marketing, sales, practice management, and case resolution strategies. Michael helped pioneer the tax resolution industry over 18 years ago. He founded and built one of the most successful and reputable tax resolution firms in the country, going from zero to over $22 million in revenue in 12 years.

Download to continue reading...

The 5 Secrets to a Million-Dollar Tax Resolution Practice: Formerly "Zero to Millions" The Million

Dollar Shot (new cover) (Million Dollar Series) Tax Liens Certificates: Top Investment Strategies That Work (Tax Deed Sales, Tax Lien Search and Tax Lien Auctions Marketing the Million Dollar Practice: 27 Steps to Follow to grow 1/2 Million a Year BLOCKBUSTER: How to Build a Million Dollar Tax Business Facebook Party Secrets of a Million Dollar Party Girl (Direct Sales Success Secrets 2) Facebook Party Secrets of a Million Dollar Party Girl (Direct Sales Success Secrets) (Volume 2) Success Secrets of a Million Dollar Party Girl (Direct Sales Success Secrets Book 1) Schedule C Tax Deductions Revealed: The Plain English Guide to 101 Self-Employed Tax Breaks (For Sole Proprietors Only) (Small Business Tax Tips Book 2) Tax Planning for Company Owners:How to Reduce Income Tax, NIC's and Corporation Tax Non-Resident & Offshore Tax Planning: How to Cut Your Tax to Zero (Offshore Tax Series Book 1) Small Business Tax Deductions Revealed: 29 Tax-Saving Tips You Wish You Knew (For Self-Employed People Only) (Small Business Tax Tips Book 1) 475 Tax Deductions for Businesses and Self-Employed Individuals: An A-to-Z Guide to Hundreds of Tax Write-Offs (422 Tax Deductions for Businesses and Self-Employed Individuals) Online Dispute Resolution: Theory and Practice: A Treatise on Technology and Dispute Resolution Plateau to Pinnacle: 9 Secrets of a Million Dollar Financial Advisor Five Secrets of Million Dollar Producers: A guide to killing it in the commercial insurance industry Success Secrets of a Million Dollar Party Girl The Million-Dollar Financial Services Practice: A Proven System for Becoming a Top Producer Million Dollar Consulting: The Professional's Guide to Growing a Practice, Fifth Edition (Business Books) Million Dollar Consulting: The Professional's Guide to Growing a Practice, Fifth Edition